

### FINANCIAL AND OPERATING HIGHLIGHTS

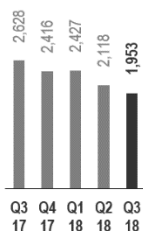
(unaudited)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017	Percent Change	2018	2017	Percent Change
<b>Financial</b>						
<b>Income and Investments (\$ millions)</b>						
Petroleum and natural gas sales	10.17	9.28	10	30.72	28.37	8
Funds flow from operating activities	1.93	1.76	10	2.21	4.40	(50)
Cash flows from operating activities	0.85	0.25	240	3.63	2.19	66
Net loss	(0.64)	(3.51)	82	(6.66)	(5.76)	(16)
Net capital expenditures	0.93	1.77	(47)	3.62	6.41	(44)
<b>Per Share, Basic</b>						
Funds flow from operating activities (\$/share)	0.06	0.06	–	0.07	0.14	(50)
Cash flows from operating activities (\$/share)	0.03	0.01	200	0.12	0.07	71
Net loss (\$/share)	(0.02)	(0.11)	82	(0.22)	(0.19)	(16)
<b>Balance Sheet at Period End (\$ millions)</b>						
Property, plant and equipment				123.39	131.46	(6)
Exploration and evaluation assets				1.81	1.99	(9)
Total assets				132.96	144.76	(8)
Convertible debentures at maturity				41.94	41.94	–
Net debt				40.78	36.70	11
Shareholders' equity				16.93	26.19	(35)
<b>Total Common Shares Outstanding at Period End (millions)</b>				<b>30.90</b>	30.75	–
<b>Operating</b>						
<b>Average Daily Production</b>						
Oil and liquids (bbl/d)	1,680	2,037	(18)	1,810	1,991	(9)
Natural gas (mmcf/d)	1.64	3.55	(54)	2.12	3.47	(39)
Equivalent (boe/d)	1,953	2,628	(26)	2,164	2,569	(16)
<b>Average Selling Price (before the impact of financial risk management contracts)</b>						
Oil and liquids (\$/bbl)	64.83	47.17	37	60.48	48.50	25
Natural gas (\$/mcf)	1.00	1.34	(25)	1.43	2.11	(32)
<b>Undeveloped Land at Period End (thousand net acres)</b>				<b>33</b>	36	(8)

Throughout this report, the calculation of barrels of oil equivalent ("boe") is based on the conversion ratio that six thousand cubic feet of natural gas is equivalent to one barrel of oil. For a further discussion about this term, refer to the Management's Discussion and Analysis section in this report.

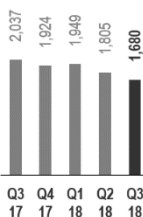
Funds flow from operating activities is an additional GAAP term that represents net earnings/(loss) except for non-cash items. For a further discussion about this term, refer to the Management's Discussion and Analysis section in this report.

Net debt is a non-GAAP measure that represents bank debt (if any) plus the convertible debenture of \$41.94 million (\$57.50 million prior to March 31, 2017) and any working capital excluding unrealized assets/liabilities.

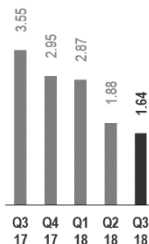
**Production**  
(boe/d)



**Oil and Liquids Production**  
(bb/d)



**Natural Gas Production**  
(mmcf/d)



**Message to Shareholders <sup>(1)</sup>**

Zargon Oil & Gas Ltd. has released its financial and operating results for the third quarter of 2018. Specific financial and operating highlights in the third quarter of 2018 include:

- Funds flow from operating activities of \$1.93 million compared to \$0.58 million recorded in the prior quarter, and \$1.76 million reported in the third quarter of 2017. The increase from the prior quarter is primarily due to the expiration of our hedges on June 30, 2018, which had been responsible for a \$1.56 million net realized derivative loss in the second quarter.
- Third quarter 2018 production averaged 1,953 barrels of oil equivalent per day, an eight percent decline from the preceding quarter rate of 2,118 barrels of oil equivalent per day and a 26 percent decline from the third quarter 2017 production rate of 2,628 barrels of oil equivalent per day. The reduction in production volumes was primarily due to the suspension of discretionary oil exploitation capital programs, the deferral of routine maintenance operations due to cash constraints and the shut-in of uneconomic natural gas properties.
- Third quarter 2018 field operating netbacks defined as sales (excluding hedges) less royalties and operating/transportation costs were \$20.89 per barrel of oil equivalent, essentially unchanged from the prior quarter field operating netback of \$20.86 per barrel of oil equivalent. The corresponding third quarter 2018 field operating cash flow was \$3.75 million, a seven percent decrease from the prior quarter's \$4.02 million.
- For the third quarter of 2018, field revenues (unhedged) were \$56.61 per barrel of oil equivalent per day (\$56.23 per barrel of oil equivalent per day in Q2 2018), royalties were \$8.57 per barrel of oil equivalent per day (\$8.13 per barrel of oil equivalent per day in Q2 2018) and operating (including transportation) costs were \$27.15 per barrel of oil equivalent per day (\$27.24 per barrel of oil equivalent per day in Q2 2018).
- Third quarter 2018 capital expenditures were \$0.93 million, a 22 percent decrease from the prior quarter's \$1.19 million and a 47 percent decrease from the 2017 third quarter expenditures of \$1.77 million. No wells were drilled in the quarter.
- Third quarter 2018 abandonment and reclamation costs totaled \$0.24 million, unchanged from the \$0.24 million recorded in the prior quarter, and 56 percent lower than the \$0.55 million of costs in the 2017 third quarter.
- On November 2, 2018, subsequent to quarter end, Zargon announced that it had entered into a financing agreement for \$3.50 million (US) term debt. These funds will be utilized for low risk oil exploitation capital projects and general corporate purposes.

With the widening of WTI-WCS differentials towards the end of the 2018 third quarter, the outlook for Zargon has recently deteriorated. The increase in differentials has resulted in a significant decrease in our projected cash flows over the next six months. For further information, please refer to the "Liquidity and Capital Resources and Going Concern" section of this report.

### **Strategic Alternatives Process Update <sup>(1)</sup>**

Zargon's Board of Directors recognizes that Zargon is a suboptimal size to operate as a public oil and gas company in Canada, and continues to explore alternatives to allow Zargon to continue as part of a larger, better capitalized entity, to reorganize the Company, or to sell the Company. The Board also recognizes, that Zargon's long-life, low-decline oil exploitation assets have significant upside potential in a period of prolonged higher oil prices. In addition to this option value to higher oil prices, Zargon brings a TSX listing and more than \$155 million of non-capital losses that could have significant value in a more favourable Canadian energy investment climate.

In an effort to realize these unrecognized values, Zargon has previously initiated a strategic alternatives process and continues to seek outcomes that will maximize the value for the Company and its stakeholders.

*(1) Please see comments on "Forward-Looking Statements" in the Management's Discussion and Analysis section in this report.*

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's discussion and analysis ("MD&A") is a review of Zargon Oil & Gas Ltd.'s 2018 third quarter financial results and should be read in conjunction with the unaudited interim consolidated financial statements and related notes for the three and nine months ended September 30, 2018 and the audited consolidated financial statements and related notes for the year ended December 31, 2017. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), which are also generally accepted accounting principles ("GAAP") for publicly accountable enterprises in Canada. All amounts are in Canadian dollars unless otherwise noted. All references to "Zargon" or the "Company" refer to Zargon Oil & Gas Ltd.

In the MD&A, natural gas is converted to a barrel of oil equivalent ("Boe") using six thousand cubic feet of gas to one barrel of oil. In certain circumstances, natural gas liquid volumes have been converted to a thousand cubic feet equivalent ("Mcf") on the basis of one barrel of natural gas liquids to six thousand cubic feet of gas. Boes and Mcfs may be misleading, particularly if used in isolation. A conversion ratio of one barrel to six thousand cubic feet of natural gas is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion ratio on a 6:1 basis may be misleading as an indication of value.

The following are descriptions of additional GAAP measures used in this MD&A:

- The MD&A contains the term "funds flow from operating activities" ("funds flow"), which should not be considered an alternative to, or more meaningful than, "cash flows from operating activities" as determined in accordance with IFRS as an indicator of the Company's financial performance. This term does not have any standardized meaning as prescribed by IFRS and, therefore, the Company's determination of funds flow from operating activities may not be comparable to that reported by other companies. The Company evaluates its performance based on net earnings and funds flow from operating activities. The Company considers funds flow from operating activities to be a key measure as it demonstrates the Company's ability to generate the cash necessary to repay debt and to fund future capital investment. It is also used by research analysts to value and compare oil and gas companies, and it is frequently included in published research when providing investment recommendations.

The following are descriptions of non-GAAP measures used in this MD&A:

- The Company uses the term "debt net of working capital" or "net debt". Debt net of working capital, as presented, does not have any standardized meaning prescribed by IFRS and may not be comparable with the calculation of similar measures for other entities. Debt net of working capital, as used by the Company, is calculated as the convertible debenture of \$41.94 million (\$57.50 million prior to March 31, 2017) and any working capital excluding unrealized derivative assets/liabilities.
- Operating netbacks per boe equal total petroleum and natural gas sales per boe adjusted for realized derivative gains and/or losses per boe, royalties per boe, operating expenses per boe and transportation expenses per boe. Operating netbacks are a useful measure to compare the Company's operations with those of its peers.
- Funds flow netbacks per boe are calculated as operating netbacks less general and administrative expenses per boe, transaction costs per boe, interest and financing charges per boe, interest on the convertible debenture per boe, asset retirement expenditures per boe, cash portion of exploration and evaluation per boe, other expense per boe and current income taxes per boe. Funds flow netbacks are a useful measure to compare the Company's operations with those of its peers.

References to “production volumes” or “production” in this document refer to sales volumes.

*Forward-Looking Statements* – This document offers our assessment of Zargon’s future plans and operations as at November 13, 2018, and contains forward-looking statements including:

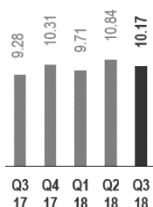
- our expectations for our use of funds from our US term debt and the terms of the loan referred to under the headings “Message to Shareholders” and “Subsequent Event”;
- our expectations for the increase in WTI-WCS differentials referred to under the headings “Message to Shareholders” and “Liquidity and Capital Resources and Going Concern” and “Outlook”;
- our strategic alternatives process referred to under the heading “Strategic Alternatives Process Update”;
- our expectations for the Company’s ability to continue as a going concern referred to under the heading “Liquidity and Capital Resources and Going Concern”; and
- our expected sources of funds for capital expenditures referred to under the heading “Liquidity and Capital Resources and Going Concern”.

Such statements are generally identified by the use of words such as “anticipate”, “continue”, “estimate”, “expect”, “forecast”, “may”, “will”, “project”, “should”, “plan”, “intend”, “believe” and similar expressions (including the negatives thereof). By their nature, forward-looking statements are subject to numerous risks and uncertainties, some of which are beyond our control, including such as those relating to results of operations and financial condition, general economic conditions, industry conditions, changes in regulatory and taxation regimes, volatility of commodity prices, escalation of operating and capital costs, currency fluctuations, the availability of services, imprecision of reserve estimates, geological, technical, drilling and processing problems, environmental risks, weather, the lack of availability of qualified personnel or management, stock market volatility, the ability to access sufficient capital from internal and external sources and competition from other industry participants for, among other things, capital, services, acquisitions of reserves, undeveloped lands and skilled personnel. Risks are described in more detail in our Annual Information Form, which is available on our website and at [www.sedar.com](http://www.sedar.com). Forward-looking statements are provided to allow investors to have a greater understanding of our business.

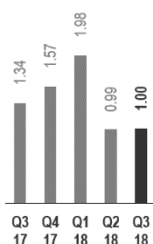
You are cautioned that the assumptions, including among other things, future oil and natural gas prices; future capital expenditure levels (including ASP); future production levels; future exchange rates; the cost of developing and expanding our assets; our ability to obtain equipment in a timely manner to carry out development activities; our ability to market our oil and natural gas successfully to current and new customers; the impact of increasing competition, our ability to obtain financing on acceptable terms; and our ability to add production and reserves through our development and acquisition activities used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. Our actual results, performance, or achievements could differ materially from those expressed in, or implied by, these forward-looking statements. We can give no assurance that any of the events anticipated will transpire or occur, or if any of them do, what benefits we will derive from them. The forward-looking information contained in this document is expressly qualified by this cautionary statement. Our policy for updating forward-looking statements is that Zargon disclaims, except as required by law, any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This MD&A has been prepared as of November 13, 2018.

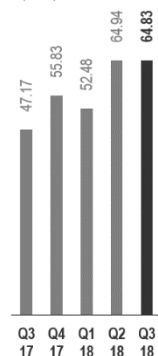
**Petroleum and Natural Gas Revenue**  
(\$ millions)



**Natural Gas Prices**  
(\$/mcf)



**Oil and Liquids Prices**  
(\$/bbl)



## FINANCIAL & OPERATING RESULTS

### Petroleum and Natural Gas Sales

(\$ millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017	Percent Change	2018	2017	Percent Change
Petroleum sales	10.02	8.84	13	29.89	26.37	13
Natural gas sales	0.15	0.44	(66)	0.83	2.00	(59)
Petroleum and natural gas sales	10.17	9.28	10	30.72	28.37	8

Third quarter 2018 gross petroleum and natural gas sales of \$10.17 million decreased six percent compared to \$10.84 million in the preceding quarter and increased 10 percent compared to \$9.28 million in the third quarter of 2017. The decrease in sales from the prior quarter is primarily due to production volumes declines and the wider WCS price differential, which averaged \$29.07 per barrel compared to \$24.82 per barrel in the quarter of 2018 and \$12.45 per barrel in the third quarter of 2017. Natural gas field prices received averaged \$1.00 per thousand cubic feet in the third quarter of 2018, a one percent increase from the preceding quarter and a 25 percent decrease from the 2017 third quarter prices.

### Pricing

Average for the period	Three Months Ended September 30,			Nine months ended September 30,		
	2018	2017	Percent Change	2018	2017	Percent Change
<b>Natural Gas:</b>						
NYMEX average daily spot price (\$US/mmbtu)	2.90	2.93	(1)	2.91	2.99	(3)
AECO average daily spot price (\$Cdn/mmbtu)	1.19	1.45	(18)	1.48	2.31	(36)
Zargon realized field price (\$Cdn/mcf)	1.00	1.34	(25)	1.43	2.11	(32)
Zargon realized natural gas field price differential (\$Cdn/mcf)	0.19	0.11	73	0.05	0.20	(75)
<b>Crude Oil:</b>						
WTI (\$US/bbl)	69.50	48.21	44	66.75	49.47	35
Edmonton par price (\$Cdn/bbl)	81.91	56.62	45	78.24	60.74	29
Western Canadian Select ("WCS") price (\$Cdn/bbl)	61.77	47.90	29	57.78	49.09	18
Zargon realized field price before the impact of financial risk management contracts (\$Cdn/bbl)	64.83	47.17	37	60.48	48.50	25
Zargon realized field price after the impact of financial risk management contracts (\$Cdn/bbl)	64.83	48.40	34	55.62	48.93	14
Zargon realized oil field price differential to WCS <sup>(1)</sup>	3.06	(0.73)	519	2.70	(0.59)	558
WTI (\$Cdn/bbl) to WCS (\$Cdn/bbl) differential	29.07	12.45	133	28.22	15.56	81

(1) Calculated as Zargon's realized field price before the impact of financial risk management contracts (\$Cdn/bbl) as compared to the Western Canadian Select price (\$Cdn/bbl).

## Volumes

Oil and liquids production volumes during the 2018 third quarter were 1,680 barrels per day, a seven percent decrease from the preceding quarter rate of 1,805 barrels per day due to our suspension of discretionary oil exploitation capital programs and the deferral of routine maintenance operations due to cash constraints. This compares to an 18 percent decline from the 2017 third quarter rate of 2,037 barrels per day. Natural gas production volumes in the 2018 third quarter of 1.64 million cubic feet per day decreased from 1.88 million cubic feet per day in the preceding quarter and 3.55 million cubic feet per day in the 2017 third quarter due to the shut-in of uneconomic gas production resulting from low field prices.

## Production by Core Area

Three Months Ended September 30,	2018			2017		
	Oil and Liquids (bbl/d)	Natural Gas (mmcf/d)	Equivalents (boe/d)	Oil and Liquids (bbl/d)	Natural Gas (mmcf/d)	Equivalents (boe/d)
Alberta Plains North	403	0.39	467	540	1.76	834
Alberta Plains South	881	1.25	1,090	1,099	1.79	1,396
Williston Basin	396	–	396	398	–	398
	<b>1,680</b>	<b>1.64</b>	<b>1,953</b>	<b>2,037</b>	<b>3.55</b>	<b>2,628</b>

Nine months ended September 30,	2018			2017		
	Oil and Liquids (bbl/d)	Natural Gas (mmcf/d)	Equivalents (boe/d)	Oil and Liquids (bbl/d)	Natural Gas (mmcf/d)	Equivalents (boe/d)
Alberta Plains North	457	0.74	580	540	1.72	827
Alberta Plains South	944	1.38	1,175	1,076	1.75	1,367
Williston Basin	409	–	409	375	–	375
	<b>1,810</b>	<b>2.12</b>	<b>2,164</b>	<b>1,991</b>	<b>3.47</b>	<b>2,569</b>

## Risk Management Contracts

Zargon's commodity price risk management policy, which is approved by the Board of Directors, allows for the sale of up to a certain percentage of its estimated before royalty production volumes for each commodity up to a 30 month period. Zargon may also enter into interest rate swaps.

For accounting purposes, an unrealized gain or loss from forward sale commodity contracts is recorded based on the fair value ("mark-to-market") of the contracts at the period end. Realized and unrealized gains/losses on risk management contracts are included in "gain/loss on derivatives" in the consolidated statement of earnings/(loss) and their fair value is reflected in "derivative assets" or "derivative liabilities" on the consolidated balance sheets.

The net realized gain/loss for the 2018 third quarter was nil, compared to a \$1.56 million net realized loss in the second quarter of 2018 and a \$0.23 million net realized gain in the third quarter of 2017. There are currently no derivative contracts outstanding.

The \$0.54 million unrealized gain on derivatives in the third quarter of 2018 was related to oil contracts and compared to a \$0.97 million gain in the second quarter of 2018 and a \$1.06 million loss in the third quarter of 2017. These non-cash unrealized derivative gains or losses are generated by the change over the reporting period in the mark-to-market valuation of Zargon's risk management contracts. Commodity price volatility has resulted in significant fluctuations in the mark-to-market amount of unrealized derivative assets

and liabilities. Zargon's commodity risk management positions are described in Notes 11 and 12 to the unaudited interim consolidated financial statements.

### Royalties

(\$ millions)	Three Months Ended September 30,			Nine months ended September 30,		
	2018	2017	Percent Change	2018	2017	Percent Change
Royalties	1.54	1.13	36	4.39	3.24	35
Percentage of revenue	15.1%	12.2%		14.3%	11.4%	

Third quarter 2018 royalties of \$1.54 million decreased two percent from the second quarter of 2018 and increased 36 percent from the 2017 third quarter. The variations in royalty rates generally track changes in production volumes and pricing. Third quarter of 2018 royalties were 15.1 percent of gross sales compared to 14.5 percent in the prior quarter and 12.2 percent in the third quarter of 2017.

### Operating Expenses and Transportation Expenses

(\$ millions)	Three Months Ended September 30,			Nine months ended September 30,		
	2018	2017	Percent Change	2018	2017	Percent Change
Operating expenses	4.76	4.75	–	15.81	14.74	7
Transportation expenses	0.12	0.13	(8)	0.33	0.36	(8)
Total expenses	4.88	4.88	–	16.14	15.10	7
Total expenses (\$/boe)	27.15	20.17	35	27.32	21.53	27

Third quarter 2018 operating expenses and transportation expenses improved on a total dollar basis compared to \$5.25 million recorded in the second quarter of 2018 due to deferred routine workover expenditures and maintenance costs offset by higher electricity costs. Compared to the prior year's third quarter, operating expenses and transportation expenses in the 2017 third quarter were unchanged on a total dollar basis. In contrast, on a per barrel of equivalent basis, 2018 third quarter, costs were 35 percent higher than the 2017 costs, due to decreased oil and natural gas production volumes.

### Operating Netbacks

Three Months Ended September 30,	2018		2017		
	Oil and Liquids (\$/bbl)	Natural Gas (\$/mcf)	Oil and Liquids (\$/bbl)	Liquids (\$/bbl)	Natural Gas (\$/mcf)
Sales	64.83	1.00	47.17		1.34
Royalties	(10.11)	0.16	(5.89)		(0.09)
Realized gain on derivatives	–	–	1.23		–
Operating expenses	(26.68)	(4.24)	(21.21)		(2.38)
Transportation expenses	(0.76)	–	(0.67)		–
Operating netbacks	27.28	(3.08)	20.63		(1.13)



Nine months ended September 30,	2018		2017	
	Oil and Liquids (\$/bbl)	Natural Gas (\$/mcf)	Oil and Liquids (\$/bbl)	Natural Gas (\$/mcf)
Sales	60.48	1.43	48.50	2.11
Royalties	(8.85)	(0.03)	(5.72)	(0.14)
Realized gain/(loss) on derivatives	(4.86)	–	0.43	–
Operating expenses	(27.01)	(4.24)	(22.49)	(2.66)
Transportation expenses	(0.67)	–	(0.66)	–
Operating netbacks	19.09	(2.84)	20.06	(0.69)

#### General & Administrative (“G&A”) Expenses

(\$ millions)	Three Months Ended September 30,			Nine months ended September 30,		
	2018	2017	Percent Change	2018	2017	Percent Change
G&A expenses	0.81	0.89	(9)	2.74	3.16	(13)
G&A expenses (\$/boe)	4.50	3.68	22	4.64	4.51	3

G&A expenses of \$0.81 million and \$4.50 per barrel of oil equivalent in the third quarter of 2018 decreased slightly from the prior quarter on a dollar basis and per barrel of oil equivalent basis due to a continued focus on G&A cost containment initiatives.

#### Transaction Costs

Transaction costs for the 2018 third quarter were \$0.07 million compared to \$0.08 million in the second quarter of 2018 and \$0.04 million in the third quarter of 2017 and relate to Zargon's ongoing strategic alternatives review.

#### Interest on Convertible Debentures

Zargon has borrowings through its convertible debentures, which were issued in May 2012 and mature on December 31, 2019. Zargon may redeem the convertible debentures with cash or through the issuance of Zargon common shares priced at 95 percent of the then current Zargon share price. Interest is payable semi-annually at a rate of eight percent (six percent prior to April 1, 2017), calculated on the gross proceeds of \$41.94 million (\$57.50 million prior to March 31, 2017).

Interest on convertible debentures in the 2018 third quarter were \$0.84 million, essentially unchanged from the prior quarter and the third quarter of 2017. For more details, please refer to Note 7 of the interim consolidated financial statements.

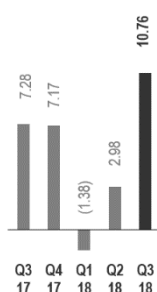
#### Current Tax

The current tax expense for the 2018 third quarter was \$0.11 million, and relates to the US operations which compares to a nil expense in the preceding quarter and the recovery of \$0.03 in the 2017 third quarter. Total corporate tax pools as at September 30, 2018 are approximately \$200 million, comparable to the \$197 million of tax pools available to Zargon at December 31, 2017.

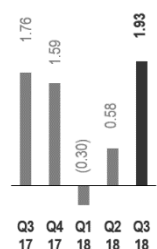
## Estimated Tax Pools

(\$ millions)	September 30, 2018
Canadian oil and natural gas property expenses	–
Canadian development expenses	11
Canadian exploration expenses	6
Capital cost allowance	25
Non-capital losses	156
US tax pools	1
Other	1
<b>Estimated tax pools</b>	<b>200</b>

Funds Flow  
Netbacks  
(\$/boe)



Funds Flow  
from Operating  
Activities  
(\$ millions)



## Corporate Netbacks

(\$/boe)	Three Months Ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Petroleum and natural gas sales	<b>56.61</b>	38.36	<b>52.00</b>	40.45
Royalties	<b>(8.57)</b>	(4.69)	<b>(7.43)</b>	(4.62)
Realized gain/(loss) on derivatives	–	0.95	<b>(4.07)</b>	0.33
Operating expenses	<b>(26.50)</b>	(19.65)	<b>(26.76)</b>	(21.02)
Transportation expenses	<b>(0.65)</b>	(0.52)	<b>(0.56)</b>	(0.51)
Operating netbacks	<b>20.89</b>	14.45	<b>13.18</b>	14.63
General and administrative expenses	<b>(4.50)</b>	(3.68)	<b>(4.64)</b>	(4.51)
Transaction costs	<b>(0.36)</b>	(0.18)	<b>(0.36)</b>	(0.30)
Interest and financing charges	–	0.01	<b>(0.01)</b>	0.02
Interest on convertible debentures	<b>(4.68)</b>	(3.44)	<b>(4.26)</b>	(3.61)
Current tax recovery	<b>(0.59)</b>	0.12	<b>(0.18)</b>	0.04
<b>Funds flow netbacks</b>	<b>10.76</b>	7.28	<b>3.73</b>	6.27

## Depletion and Depreciation Expense

Depletion and depreciation expense for the third quarter of 2018 decreased 23 percent at \$2.69 million compared to \$3.48 million in the third quarter of 2017, which is a reflection of the production volumes declines in the current quarter. On a per barrel of oil equivalent basis, the depletion and rates were \$14.98 and \$14.38 for the third quarter of 2018 and 2017, respectively. The 2017 calendar year depletion and depreciation rate was \$14.58 per barrel of oil equivalent.

## Accretion of Asset Retirement Obligations and Convertible Debentures

The accretion expense of asset retirement obligations for the third quarter of 2018 was \$0.36 million, a one percent decrease from the third quarter of 2017. Year-over-year adjustments are due to actual abandonment and reclamation costs and changes in the estimated future liability for asset retirement obligations resulting from changes in cost assumptions and adjustments in Zargon's well count due to drilling programs and property acquisitions or dispositions.

The debt portion of Zargon's convertible debenture is also accreted over its term, up to the total maturity value of \$41.94 million. Accretion on the convertible debenture for the 2018 third quarter is \$0.12 million, compared to \$0.05 million in the 2017 third quarter.

### Shared-based Compensation

Expensing of share-based compensation in the third quarter of 2018 totalled \$0.02 million, which was slightly lower than the \$0.12 million incurred in the third quarter of 2017.

### Unrealized Foreign Exchange

The Company had an unrealized foreign exchange gain of \$0.02 million during the third quarter of 2018 compared to a loss of \$0.03 million in the 2017 third quarter. Gains and losses result from transactions in US dollars when they are translated into Canadian dollars. The volatility in the US/Cdn dollar creates non-cash translation gains/losses.

### Exploration and Evaluation Expenses

Non-cash exploration and evaluation expenses for the 2018 third quarter of nil compared to third quarter of 2017 expenses of \$0.16 million. Exploration and evaluation expenses are primarily related to undeveloped land expiries.

### Deferred Tax

The deferred tax recovery for the third quarter of 2018 was \$0.07 million compared to an expense of \$0.01 million in the third quarter of 2017. The deferred tax recovery is a result of the net loss in the quarter.

### Funds Flow from Operating Activities

Funds flow from operating activities in the 2018 third quarter was \$1.93 million and compares with \$0.58 million and \$1.76 million reported in the prior quarter and the third quarter of 2017, respectively. The increase in funds flow compared to the prior quarter was primarily a result of the \$1.56 million realized loss on derivatives in the prior quarter. Details of the changes in funds flow from operating activities during 2018 and 2017 are as follows:

	2018			2017	
(\$ millions)	Q3	Q2	Q1	Q4	Q3
<b>Funds flow from operating activities, prior quarter</b>	<b>0.58</b>	(0.30)	1.59	1.76	1.14
<b>Variances from prior quarter:</b>					
<b>Revenue and royalties:</b>					
Volume	<b>(0.73)</b>	(1.14)	(0.17)	(0.75)	0.59
Price	<b>0.07</b>	2.27	(0.42)	1.78	(0.72)
Royalties	<b>0.03</b>	(0.28)	(0.09)	(0.06)	(0.02)
Realized Derivatives	<b>1.56</b>	(0.71)	(0.24)	(0.84)	0.26
<b>Expenses:</b>					
Operating and transportation	<b>0.37</b>	0.76	(0.98)	(0.16)	0.24
General and administrative	<b>0.15</b>	–	0.03	(0.11)	0.22
Transaction costs	<b>0.01</b>	(0.01)	(0.03)	0.01	0.01
Interest and financing	–	(0.01)	0.01	(0.01)	0.01
Current taxes	<b>(0.11)</b>	–	–	(0.03)	0.03
<b>Funds flow from operating activities for the quarter</b>	<b>1.93</b>	0.58	(0.30)	1.59	1.76

## Net Loss

A net loss of \$0.64 million for the 2018 third quarter was a \$2.87 million improvement from the \$3.51 million net loss in the 2017 third quarter, due to higher realized field prices, revenues and an unrealized derivative gain. The net earnings/(loss) track the funds flow from operating activities for the respective periods and non-cash charges, which include depletion and depreciation, unrealized derivative gain/(loss), land expiries, accretion, gain on convertible debentures and deferred taxes. On a per diluted share basis, the third quarter 2018 net loss was \$0.02, compared to a net loss of \$0.11 for the 2017 third quarter.

## Capital Expenditures

(\$ millions)	Three Months Ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Undeveloped land	0.30	0.39	0.92	1.29
Geological and geophysical (seismic)	–	0.03	0.18	0.21
Drilling and completion of wells	0.03	0.47	0.44	1.22
Well equipment and facilities	–	0.23	0.26	1.45
ASP project and exploitation costs	0.02	0.08	0.42	0.58
ASP chemical costs	0.59	0.53	1.79	1.42
Exploration and development	0.94	1.73	4.01	6.17
Property acquisitions	–	–	–	0.17
Property dispositions	(0.01)	–	(0.42)	–
Net property dispositions	(0.01)	–	(0.42)	0.17
Total net capital expenditures excluding administrative assets	0.93	1.73	3.59	6.34
Administrative assets	–	0.04	0.03	0.07
Total net capital expenditures	0.93	1.77	3.62	6.41

## LIQUIDITY AND CAPITAL RESOURCES AND GOING CONCERN

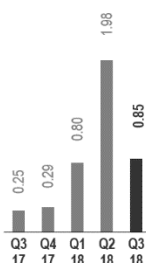
Total net capital expenditures (including net property dispositions) totalled \$0.93 million in the third quarter of 2018 and were 47 percent lower than the same period in 2017. Field expenditures of \$0.94 million for the third quarter of 2018 were 46 percent lower than the 2017 third quarter. The third quarter 2018 field capital expenditures (excluding net property dispositions) were allocated to Alberta Plains North – \$0.14 million, Alberta Plains South – \$0.80 million and Williston Basin – nil and included the drilling of nil net wells, unchanged from the third quarter of 2017.

Included in the Alberta Plains South capital expenditures is the \$0.61 million incurred on the Little Bow ASP project. Of the total ASP amount, \$0.02 million was spent on project and exploitation costs while \$0.59 million was spent on chemical costs for the facility.

At September 30, 2018, the Company's combined debt net of working capital (excluding unrealized derivative assets/liabilities) was \$40.78 million, which compares to \$38.41 million of net debt at the end of December 31, 2017. The \$40.78 million debt net of working capital consists of the \$41.94 million of convertible unsecured subordinate debentures, which is slightly offset by net cash balances.

The Company has borrowings through its convertible debentures, which mature on December 31, 2019. Zargon may redeem the convertible debentures with cash or through the issuance of Zargon common shares priced at 95 percent of the then current Zargon share price. Interest is payable semi-annually at a rate of

Cash Flows from Operating Activities  
(\$ millions)



eight percent, calculated on the gross proceeds of \$41.94 million.

The volatility of oil and natural gas prices, uncertainty or modifications regarding royalties and Canadian income tax rules and global economic/political concerns have, on occasion, restricted the oil and natural gas industry's ability to attract new capital from debt and equity markets.

Zargon's operational results and financial condition, and, therefore, the funds available to be allocated to capital expenditures, are dependent on the prices received for oil and natural gas production.

These financial statements have been prepared in accordance with generally accepted accounting principles applicable to a going concern, which assumes that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. As of September 30, 2018, the Company has working capital of \$1.17 million and generated a net loss for the nine months ended September 30, 2018 of \$6.66 million. The Company has obligations to pay \$1.68 million in interest payments on the convertible debentures on March 31 and September 30 of 2019, respectively. The recent increase in the differential between world oil price benchmarks and the Company field prices received for oil has resulted in the Company projections on cash flows over the next six months to have deteriorated. As a result, there is material uncertainty related to future events that may cast substantial doubt on the Company's ability to continue as a going concern and therefore, it may be unable to realize its assets and discharge its liabilities in the normal course of business. The continuation of the Company as a going concern is dependent upon the occurrence of all or some of these future events: actual prices exceeding the current estimates in the coming six months, accessing additional capital, negotiating changes in the terms of the convertible debentures, or other unforeseen events. These financial statements do not reflect adjustments that would be necessary if the going concern assumption were not appropriate. If the going concern basis were not appropriate for these financial statements, then adjustments would be necessary in the carrying value of the assets and liabilities, the reported revenues and expenses, and the balance sheet classifications used. These adjustments could be material.

For the quarter ended September 30, 2018, net capital expenditures totalled \$0.93 million, which was \$0.08 million higher than the cash flows from operating activities (after changes in non-cash working capital) of \$0.85 million. For the quarter ended September 30, 2017, net capital expenditures totalled \$1.77 million, which was \$1.52 million higher than the cash flows from operating activities (after changes in non-cash working capital) of \$0.25 million. Zargon relies on access to debt and capital markets to the extent that net capital expenditures exceed cash flows from operating activities (after changes in non-cash working capital). Over the long term, Zargon expects to fund capital expenditures with its cash flows from operating activities; however, it may fund growth through additional debt and equity issuances. In the crude oil and natural gas industry, because of the nature of reserve reporting, the natural reservoir declines and the risks involved in capital investment, it is not possible to distinguish between capital spent on maintaining productive capacity and capital spent on growth opportunities. Therefore, maintenance capital is not disclosed separately from development capital spending.

## SUBSEQUENT EVENT

On November 2, 2018 the Company entered into a financing agreement for \$3.50 million (US) term debt. These funds will be utilized for low risk oil exploitation capital projects and general corporate purposes. The terms of the loan are:

- a) The loan is secured by the Zargon's North Dakota assets.
- b) The loan bears interest at 11%.
- c) Principal repayments commence July 1, 2019 at \$0.05 million (US) per month until September 1, 2019 and on October 1, 2019 principal repayments will be \$0.08 million (US) per month until

maturity at April 1, 2020 when the balance of the principal plus an original issue discount of \$0.15 million (US) is payable.

- d) The loan may be prepaid at any time, but is subject to make whole prepayment interest penalties calculated on the lesser of the remaining term of the loan or 12 months.
- e) Additional payments of 8% of incremental revenue earned (after payment of royalties) in excess of a \$63.50 (US) per barrel field price threshold, will also be made to the lender.
- f) If Zargon's North Dakota monthly production is less than 300 barrels of oil per day but exceeds 240 barrels of oil per day or if the Zargon's North Dakota properties EBITDA in a trailing 12 month period is less than \$1.75 million (US) but exceeds \$1.25 million (US), the Company is required to make an additional monthly principal repayment of \$0.08 million (US).
- g) If Zargon's North Dakota's monthly production is less than 240 barrels of oil per day or if Zargon's North Dakota properties EBITDA in a trailing 12 month period is less than \$1.25 million US, the lender may demand immediate payment of the loan, accrued interest, and any applicable make whole payment.

At November 13, 2018, Zargon had 30.90 million common shares outstanding. Pursuant to the stock option plan and the share award plan, there are currently an additional 0.27 million common share awards issued and outstanding and 1.17 million stock options issued and outstanding.

#### Capital Sources and Uses

(\$ millions)	Three Months Ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Funds flow from operating activities	1.93	1.76	2.21	4.40
Change in cash	(0.23)	1.53	0.64	18.95
Change in convertible debenture	–	–	–	(15.42)
Asset retirement costs	(0.24)	(0.55)	(1.09)	(1.25)
Changes in working capital and other	(0.53)	(0.97)	1.86	(0.27)
<b>Total capital sources</b>	<b>0.93</b>	<b>1.77</b>	<b>3.62</b>	<b>6.41</b>

#### CONTRACTUAL OBLIGATIONS AND CONTINGENCIES

Zargon has certain contractual obligations relating to the lease of head office space, ASP related contracts and natural gas transportation sales contracts that extend for longer than one year as set out in the table below:

(\$ millions)	Total	2018	2019 to 2020	2021 to 2022	Thereafter
Head office lease and other	0.16	0.06	0.10	–	–
ASP related contracts	0.02	0.02	–	–	–
<b>Total</b>	<b>0.18</b>	<b>0.08</b>	<b>0.10</b>	<b>–</b>	<b>–</b>

#### LIABILITY MANAGEMENT RATING

On June 20, 2016, the Alberta Energy Regulator ("AER") issued Bulletin 2016-16 which put in place certain interim measures for transfers of AER regulated assets including a requirement that all transferees demonstrate that they have a Liability Management Rating ("LMR") of 2.0 or higher immediately following the transfer. At November 3, 2018, Zargon's LMR was 1.21. Although there is a significant level of uncertainty around the application of Bulletin 2016-16, it could restrict Zargon from buying or selling oil and gas assets, which could negatively impact its business.

## CHANGES IN ACCOUNTING POLICIES

The Company's changes in accounting policies are discussed in Note 3 to the Consolidated Financial Statements.

## FUTURE CHANGES IN ACCOUNTING POLICIES

The Company's future changes in accounting policies are discussed in Note 3 to the Consolidated Financial Statements.

## MANAGEMENT AND FINANCIAL REPORTING SYSTEMS

Zargon is required to comply with National Instrument 52-109 "Certification of Disclosure in Issuers' Annual and Interim Filings", otherwise referred to as Canadian SOX ("C-Sox"). The 2018 certificate requires that the Company disclose in the interim MD&A any changes in the Company's internal controls over financial reporting that occurred during the period that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. The Company confirms that no such changes were made to the internal controls over financial reporting during the third quarter of 2018.

Because of their inherent limitations, internal controls over financial reporting may not prevent or detect misstatements, errors or fraud. Control systems, no matter how well conceived or operated, can provide only reasonable, not absolute assurance that the objectives of the control systems are met. Zargon uses the 2013 Committee of Sponsoring Organizations of the Treadway Commission ("COSO") Framework.

## OUTLOOK

With the widening of WTI-WCS differentials towards the end of the 2018 third quarter, the outlook for Zargon has recently deteriorated. The increase in differentials has resulted in a significant decrease in our projected cash flows over the next six months. For further information, please refer to the "Liquidity and Capital Resources and Going Concern" section of this report.

## SUMMARY OF QUARTERLY RESULTS

	2018		
	Q1	Q2	Q3
Petroleum and natural gas sales (\$ millions)	9.71	10.84	<b>10.17</b>
Net loss (\$ millions)	(4.33)	(1.68)	<b>(0.64)</b>
Net loss per diluted share (\$)	(0.14)	(0.05)	<b>(0.02)</b>
Funds flow from/(used in) operating activities (\$ millions)	(0.30)	0.58	<b>1.93</b>
Funds flow from/(used in) operating activities per diluted share (\$)	(0.01)	0.02	<b>0.06</b>
Cash flows from operating activities (\$ millions)	0.80	1.98	<b>0.85</b>
Cash flows from operating activities per diluted share (\$)	0.03	0.06	<b>0.03</b>
Net capital expenditures (\$ millions)	1.50	1.19	<b>0.93</b>
Total assets (\$ millions)	136.83	135.80	<b>132.96</b>
Convertible debentures (\$ millions) <sup>(1)</sup>	41.94	41.94	<b>41.94</b>
Net debt	40.79	41.54	<b>40.78</b>
Average daily oil and liquids production (bbl)	1,949	1,805	<b>1,680</b>
Average daily natural gas production (mmcf)	2.87	1.88	<b>1.64</b>
Average daily production (boe)	2,427	2,118	<b>1,953</b>
Average oil production weighting (%)	80	85	<b>86</b>
Average realized commodity field price before the impact of financial risk management contracts (\$/boe)	44.47	56.23	<b>56.61</b>
Funds flow netback (\$/boe)	(1.38)	2.98	<b>10.76</b>

(1) Amount is full future face value of the convertible debentures



	2017			
	Q1	Q2	Q3	Q4
Petroleum and natural gas sales (\$ millions)	9.69	9.40	9.28	10.31
Net loss (\$ millions)	(0.54)	(1.71)	(3.51)	(3.55)
Net loss per diluted share (\$)	(0.02)	(0.06)	(0.11)	(0.12)
Funds flow from operating activities (\$ millions)	1.50	1.14	1.76	1.59
Funds flow from operating activities per diluted share (\$)	0.05	0.04	0.06	0.05
Cash flows from/(used in) operating activities (\$ millions)	2.52	(0.59)	0.25	0.29
Cash flows from/(used in) operating activities per diluted share (\$)	0.08	(0.02)	0.01	0.01
Net capital expenditures (\$ millions)	2.51	2.13	1.77	2.45
Total assets (\$ millions)	153.75	150.11	144.76	140.55
Convertible debentures (\$ millions) <sup>(1)</sup>	41.94	41.94	41.94	41.94
Net debt	35.09	36.06	36.70	38.41
Average daily oil and liquids production (bbl)	2,016	1,921	2,037	1,924
Average daily natural gas production (mmcf)	3.38	3.47	3.55	2.95
Average daily production (boe)	2,579	2,500	2,628	2,416
Average oil production weighting (%)	78	77	78	80
Average realized commodity field price before the impact of financial risk management contracts (\$/boe)	41.74	41.34	38.36	46.37
Funds flow netback (\$/boe)	6.48	5.00	7.28	7.17

(1) Amount is full future face value of the convertible debentures.

	2016			
	Q1	Q2	Q3	Q4
Petroleum and natural gas sales (\$ millions)	9.61	13.53	12.33	9.24
Net (loss)/earnings (\$ millions)	(8.82)	(5.27)	11.73	(17.81)
Net (loss)/earnings per diluted share (\$)	(0.29)	(0.17)	0.38	(0.58)
Funds flow from/(used in) operating activities (\$ millions)	(0.40)	3.56	(0.51)	0.92
Funds flow from/(used in) operating activities per diluted share (\$)	(0.01)	0.12	(0.01)	0.03
Cash flows from/(used in) operating activities (\$ millions)	2.07	1.18	3.19	(1.77)
Cash flows from/(used in) operating activities per diluted share (\$)	0.07	0.04	0.12	(0.06)
Net capital expenditures/(dispositions) (\$ millions)	2.47	1.26	(90.29)	1.43
Total assets (\$ millions)	255.14	253.94	218.38	169.39
Bank debt (\$ millions)	64.59	65.08	30.00	–
Convertible debentures (\$ millions) <sup>(1)</sup>	57.50	57.50	57.50	57.50
Net debt	124.37	122.26	32.99	33.51
Average daily oil and liquids production (bbl)	3,503	3,413	2,915	1,952
Average daily natural gas production (mmcf)	4.04	3.58	3.39	2.98
Average daily production (boe)	4,176	4,010	3,480	2,449
Average oil production weighting (%)	84	85	84	80
Average realized commodity field price before the impact of financial risk management contracts (\$/boe)	25.30	37.09	38.50	41.01
Funds Flow netback (\$/boe)	(1.05)	9.77	(1.58)	4.07

(1) Amount is full future face value of the convertible debentures, \$41.94 million as at March 31, 2017 or \$57.50 million prior to March 31, 2017.

Additional information regarding the Company and its business operations, including the Company's Annual Information Form for December 31, 2017, is available on the Company's SEDAR profile at [www.sedar.com](http://www.sedar.com).

“Signed” C.H. Hansen  
President and Chief Executive Officer

Calgary, Alberta  
November 13, 2018

## CONSOLIDATED BALANCE SHEETS

(unaudited)

(\$ thousands)	Notes	September 30, 2018	December 31, 2017
<b>ASSETS</b>			
Cash and cash equivalents	11	3,456	4,095
Trade and other receivables	11	2,833	3,888
Deposits and prepaid expenses		1,448	1,908
<b>Total current assets</b>		<b>7,737</b>	9,891
Long term deposits		20	18
Property, plant and equipment, net	4	123,387	128,908
Intangible exploration and evaluation assets	5	1,812	1,735
<b>Total assets</b>		<b>132,956</b>	140,552
<b>LIABILITIES</b>			
Trade and other payables	11	6,571	6,362
Derivatives	11,12	–	1,151
<b>Total current liabilities</b>		<b>6,571</b>	7,513
Convertible debentures	7	41,297	41,461
Asset retirement obligations	6	64,161	64,812
Deferred tax liabilities		4,002	4,045
<b>Total liabilities</b>		<b>116,031</b>	117,831
Commitments and contingencies	6,13		
<b>EQUITY</b>			
Shareholders' capital	8	262,735	262,231
Accumulated other comprehensive income		4,659	4,412
Contributed surplus	10	9,250	9,651
Equity component of debentures	7	3,570	3,570
Deficit		(263,289)	(257,143)
<b>Total equity</b>		<b>16,925</b>	22,721
<b>Total equity and liabilities</b>		<b>132,956</b>	140,552

Going concern (see Note 1(e))

See accompanying notes to the interim consolidated financial statements.

## CONSOLIDATED STATEMENTS OF EARNINGS/(LOSS) AND COMPREHENSIVE INCOME/(LOSS)

(unaudited)		Three Months Ended September 30,		Nine months ended September 30,	
(\$ thousands, except per share amounts)	Notes	2018	2017	2018	2017
Petroleum and natural gas sales	9	10,171	9,275	30,721	28,368
Royalties		(1,540)	(1,133)	(4,392)	(3,241)
<b>PETROLEUM AND NATURAL GAS REVENUE, NET OF ROYALTIES</b>		<b>8,631</b>	8,142	<b>26,329</b>	25,127
Unrealized gain/(loss) on derivatives	11,12	537	(1,059)	1,151	1,940
Realized gain/(loss) on derivatives	11,12	–	229	(2,406)	232
<b>GAIN/(LOSS) ON DERIVATIVES</b>		<b>537</b>	(830)	<b>(1,255)</b>	2,172
<b>TOTAL INCOME</b>		<b>9,168</b>	7,312	<b>25,074</b>	27,299
Operating		4,762	4,752	15,807	14,743
Transportation		116	125	330	360
General and administrative		809	890	2,741	3,160
Transaction costs		65	43	215	209
Exploration and evaluation	5	–	157	–	360
Gain on convertible debentures	7	–	–	–	(458)
Gain on disposal of properties	4	–	–	(29)	(4)
Share-based compensation	10	23	117	103	246
Unrealized foreign exchange (gain)/loss		(20)	30	(126)	86
Impairment loss on marketable securities		–	–	–	185
Depletion and depreciation	4	2,692	3,476	8,802	10,237
<b>EXPENSES</b>		<b>8,447</b>	9,590	27,843	29,124
<b>EARNINGS/(LOSS) BEFORE FINANCE EXPENSES AND INCOME TAXES</b>		<b>721</b>	(2,278)	<b>(2,769)</b>	(1,825)
Interest and financing (income)/charges		(1)	(1)	3	(15)
Interest on convertible debentures	7	841	833	2,515	2,533
Accretion on convertible debentures	7	120	52	349	541
Accretion of asset retirement obligations	6	361	366	1,088	1,109
<b>FINANCE EXPENSES</b>		<b>1,321</b>	1,250	<b>3,955</b>	4,168
<b>LOSS BEFORE INCOME TAXES</b>		<b>(600)</b>	(3,528)	<b>(6,724)</b>	(5,993)
Current tax expense/(recovery)		106	(30)	106	(30)
Deferred tax expense/(recovery)		(65)	7	(171)	(204)
<b>INCOME TAXES EXPENSE/(RECOVERY)</b>		<b>41</b>	(23)	<b>(65)</b>	(234)
<b>NET LOSS FOR THE PERIOD</b>		<b>(641)</b>	(3,505)	<b>(6,659)</b>	(5,759)
Currency translation adjustment recognized in other comprehensive income		(136)	(237)	247	(454)
<b>OTHER COMPREHENSIVE (LOSS)/EARNINGS FOR THE PERIOD</b>		<b>(136)</b>	(237)	<b>247</b>	(454)
<b>TOTAL COMPREHENSIVE LOSS FOR THE PERIOD</b>		<b>(777)</b>	(3,742)	<b>(6,412)</b>	(6,213)
<b>NET LOSS PER SHARE</b>					
Basic		(0.02)	(0.11)	(0.22)	(0.19)
Diluted		(0.02)	(0.11)	(0.22)	(0.19)

See accompanying notes to the interim consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(unaudited)

(\$ thousands)	Notes	Shareholders' Capital	Accumulated Other Comprehensive Income	Contributed Surplus	Equity Component of Convertible Debentures	Deficit	Total Equity
<b>Balance at December 31, 2017</b>		<b>262,231</b>	<b>4,412</b>	<b>9,651</b>	<b>3,570</b>	<b>(257,143)</b>	<b>22,721</b>
Net loss for the period		–	–	–	–	<b>(6,659)</b>	<b>(6,659)</b>
Share-based compensation	10	–	–	<b>103</b>	–	–	<b>103</b>
Exercise of share awards	8	<b>504</b>	–	<b>(504)</b>	–	–	–
Convertible debenture IFRS 9 adoption	7	–	–	–	–	<b>513</b>	<b>513</b>
Translation differences on foreign subsidiary		–	<b>247</b>	–	–	–	<b>247</b>
<b>Balance at September 30, 2018</b>		<b>262,735</b>	<b>4,659</b>	<b>9,250</b>	<b>3,570</b>	<b>(263,289)</b>	<b>16,925</b>
<b>Balance at December 31, 2016</b>		260,902	4,902	10,614	3,640	(247,833)	32,225
Net loss for the period		–	–	–	–	<b>(5,759)</b>	<b>(5,759)</b>
Share-based compensation	10	–	–	246	–	–	246
Exercise of share awards	8	1,041	–	<b>(1,041)</b>	–	–	–
Equity component of convertible debentures	7	–	–	–	<b>(70)</b>	–	<b>(70)</b>
Translation differences on foreign subsidiary		–	<b>(454)</b>	–	–	–	<b>(454)</b>
<b>Balance at September 30, 2017</b>		261,943	4,448	9,819	3,570	(253,592)	26,188

See accompanying notes to the interim consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)		Three Months Ended September 30,		Nine months ended September 30,	
(\$ thousands)	Notes	2018	2017	2018	2017
<b>OPERATING ACTIVITIES</b>					
Net loss for the period		(641)	(3,505)	(6,659)	(5,759)
Adjustments for non-cash items:					
Gain on Convertible debentures	7	–	–	–	(458)
Gain on sale of properties		–	–	(29)	(4)
Unrealized gain/(loss) on derivatives	11,12	(537)	1,059	(1,151)	(1,940)
Depletion and depreciation	4	2,692	3,476	8,802	10,237
Accretion of asset retirement obligations	6	361	366	1,088	1,109
Accretion of convertible debentures	7	120	52	349	541
Share-based compensation	10	23	117	103	246
Unrealized foreign exchange (gain)/loss		(20)	30	(126)	86
Impairment loss on marketable securities		–	–	–	185
Deferred tax expense/(recovery)		(65)	7	(171)	(204)
Exploration and evaluation	5	–	157	–	360
Funds flow from operating activities		1,933	1,759	2,206	4,399
Asset retirement expenditures	6	(240)	(554)	(1,094)	(1,248)
Changes in operating working capital		(844)	(956)	2,521	(963)
Net cash from operating activities		849	249	3,633	2,188
<b>INVESTING ACTIVITIES</b>					
Additions to property, plant and equipment	4	(936)	(1,766)	(3,970)	(6,271)
Additions to intangible exploration and evaluation assets	5	(2)	(3)	(67)	(140)
Proceeds on disposal of property, plant and equipment	4	9	–	420	–
Change in long term deposits		(2)	–	(2)	302
Changes in investing working capital		314	(8)	(653)	388
Net cash used in investing activities		(617)	(1,777)	(4,272)	(5,721)
<b>FINANCING ACTIVITIES</b>					
Redemption of convertible debentures, including transaction costs	7	–	–	–	(15,417)
Changes in financing working capital		–	–	–	–
Net cash used in financing activities		–	–	–	(15,417)
<b>NET CHANGE IN CASH DURING THE PERIOD</b>		<b>232</b>	<b>(1,528)</b>	<b>(639)</b>	<b>(18,950)</b>
<b>CASH, BEGINNING OF PERIOD</b>		<b>3,224</b>	<b>7,433</b>	<b>4,095</b>	<b>24,855</b>
<b>CASH, END OF PERIOD</b>		<b>3,456</b>	<b>5,905</b>	<b>3,456</b>	<b>5,905</b>

See accompanying notes to the interim consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*For the three and nine months ended September 30, 2018, with comparative figures for 2017 (unaudited).*

## **1. REPORTING ENTITY**

Zargon Oil & Gas Ltd. ("the Company" or "Zargon") is a publicly traded corporation, incorporated in Canada, with its head office located at Suite 1100, 112 - 4th Avenue SW, Calgary, Alberta. The consolidated financial statements of the Company as at and for the period ended September 30, 2018 and for its 2017 comparative periods are comprised of the Company and its wholly owned subsidiaries. The Company is engaged in the exploration, development and production of oil and natural gas in Canada and the United States ("US") and conducts many of its activities jointly with others; these financial statements reflect only the Company's proportionate interest in such activities.

## **2. BASIS OF PRESENTATION AND GOING CONCERN**

### **(a) Statement of compliance:**

The unaudited interim consolidated financial statements for the three and nine month periods ended September 30, 2018 have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including International Accounting Standards ("IAS") 34, Interim Financial Reporting. The same accounting policies and methods of computation were followed in the preparation of these unaudited interim consolidated financial statements as were followed in the preparation of the audited annual consolidated financial statements for the fiscal year ended December 31, 2017 with the exception of new and amended accounting standards that have been evaluated and disclosed in Note 3. The disclosures provided below are incremental to those included with the audited annual consolidated financial statements. These unaudited interim consolidated financial statements for the three and nine month periods ended September 30, 2018 should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2017. These consolidated financial statements were approved and authorized for issue by the Board of Directors on November 13, 2018.

### **(b) Basis of measurement:**

The interim consolidated financial statements have been prepared on the historical cost basis except for the derivative financial instruments which are measured at fair value.

### **(c) Functional and presentation currency:**

Items included in the financial statements of each consolidated entity are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The interim consolidated financial statements are presented in Canadian dollars, which is Zargon's functional currency.

The financial statements of subsidiaries that have a functional currency different from that of Zargon ("foreign operations") are translated into Canadian dollars as follows: assets and liabilities - at the closing rate at the date of the balance sheet, and income and expenses - at the average rate of the period (as this is considered a reasonable approximation to actual rates). All resulting changes are recognized in other comprehensive income as currency translation adjustments.

If Zargon disposes of its entire interest in a foreign operation, or loses control, joint control, or significant influence over a foreign operation, the foreign currency gains or losses accumulated in other comprehensive income related to the foreign operation are recognized in earnings. If Zargon disposes of part of an interest in a foreign operation which remains a subsidiary, a proportionate amount of foreign currency gains or losses accumulated in other comprehensive income related to the subsidiary are reallocated between controlling and non-controlling interests.

### **(d) Use of estimates and judgements:**

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

(e) Going Concern:

These financial statements have been prepared in accordance with generally accepted accounting principles applicable to a going concern, which assumes that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. As of September 30, 2018, the Company has working capital of \$1.17 million and generated a net loss for the nine months ended September 30, 2018 of \$6.66 million. The Company has obligations to pay \$1.68 million in interest payments on the convertible debentures on March 31 and September 30 of 2019, respectively. The recent increase in the differential between world oil price benchmarks and the Company field prices received for oil has resulted in the Company projections on cash flows over the next six months to have deteriorated. As a result, there is material uncertainty related to future events that may cast substantial doubt on the Company's ability to continue as a going concern and therefore, it may be unable to realize its assets and discharge its liabilities in the normal course of business. The continuation of the Company as a going concern is dependent upon the occurrence of all or some of these future events: actual prices exceeding the current estimates in the coming six months, accessing additional capital, negotiating changes in the terms of the convertible debentures, or other unforeseen events. These financial statements do not reflect adjustments that would be necessary if the going concern assumption were not appropriate. If the going concern basis were not appropriate for these financial statements, then adjustments would be necessary in the carrying value of the assets and liabilities, the reported revenues and expenses, and the balance sheet classifications used. These adjustments could be material.

### 3. ACCOUNTING POLICIES

(a) New and amended standards adopted by the Company:

- On January 1, 2018, Zargon adopted IFRS 9 "Financial Instruments". IFRS 9 replaces the former multiple classification and measurement models for financial assets and liabilities with a single model. IFRS 9 also details the new general hedge accounting model. Hedge accounting remains optional and the new model is intended to allow reporters to better reflect risk management activities in the financial statements and provide more opportunities to apply hedge accounting. The Company does not employ hedge accounting for its risk management contracts currently in place. The Company has evaluated the impact of adopting IFRS 9 and has concluded that the new standard has the following impacts on the company:

- i. IFRS 9 has revised the method to account for convertible debenture modifications by removing the option to defer and amortize the difference in present values between the pre-modified cash flows and the new cash flows over the remaining life of the newly modified liability, and as such, the carrying value of the convertible debenture was adjusted on January 1, 2018 to conform to IFRS 9.

- ii. Classification

Financial instruments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, financial instruments are measured based on their classification as described below:

1. Fair value through profit or loss: Financial instruments under this classification include derivative asset and liabilities.
2. Amortized cost: Financial instruments under this classification include cash, accounts receivable, accounts payable and long term debt.

- iii. Impairment

IFRS 9 replaces the "incurred loss" model under IAS 39 with an "expected credit loss" model for financial assets carried at amortized cost, and fair value through OCI. Zargon has applied the expected credit loss model to financial assets classified as amortized cost using the simplified approach applying a provision matrix whereby accounts are grouped into categories based on counterparty characteristics and aging categories. The application of the expected credit loss model did not result in an adjustment upon transition.



- On January 1, 2018, Zargon adopted IFRS 15 “Revenue from Contracts with Customers”, which specifies how and when to recognize revenue as well as requiring entities to provide users of financial statements with more informative, relevant disclosures. The standard supersedes IAS 18 “Revenue”, IAS 11 “Construction Contracts” and a number of revenue-related interpretations. The Company has assessed the impact of adopting IFRS 15 and there is no material impact on the Company’s consolidated financial statements. As a result of this adoption, Zargon has revised the description of its accounting policy for revenue recognition as follows:

Revenue recognition

Revenue from the sale of crude oil, natural gas and natural gas liquids is measured based on the consideration specified in contracts with buyers. Revenue from contracts is recognized when or as Zargon satisfies a performance obligation by transferring a promised good or service to a buyer. A good or service is transferred when the buyer obtains control of that good or service. The transfer of control of oil, natural gas, natural gas liquids usually coincides with the title passing to the buyer and the buyer taking physical possession. The transaction price for variable price contracts is based on the commodity price, adjusted for quality, location and other factors.

(b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company:

- IFRS 16 “Leases”, was issued by the IASB in January 2016, which replaces IAS 17 “Leases”. For lessees applying IFRS 16, a single recognition and measurement model for leases would apply, with required recognition of assets and liabilities for most leases. The standard will come into effect for annual periods beginning on or after January 1, 2019. IFRS 16 will be applied by Zargon on January 1, 2019 and the Company is currently evaluating the impact of the standard on the Company’s consolidated financial statements.

#### 4. PROPERTY, PLANT AND EQUIPMENT

(\$ thousands)

Cost, December 31, 2017	295,292
Accumulated depletion and depreciation	(166,384)
Net carrying amount, December 31, 2017	128,908
Additions	3,970
Disposals	(513)
Change in asset retirement obligations	(732)
Exchange differences	556
Depletion and depreciation	(8,802)
Net carrying amount, September 30, 2018	123,387
Cost, September 30, 2018	299,111
Accumulated depletion and depreciation	(175,724)
Net carrying amount, September 30, 2018	123,387

#### 5. INTANGIBLE EXPLORATION AND EVALUATION ASSETS

(\$ thousands)

Cost, December 31, 2017	1,735
Additions	67
Exploration and evaluation expense	–
Exchange differences	10
Balance at September 30, 2018	1,812

## 6. ASSET RETIREMENT OBLIGATIONS

(\$ thousands)

Balance at December 31, 2017	64,812
Foreign exchange and other	209
Asset retirement expenditures	(1,094)
Asset retirement obligations related to dispositions	(122)
Revisions to estimated asset retirement obligations	(732)
Accretion	1,088
Balance at September 30, 2018	64,161

The asset retirement obligations were calculated using a discount factor of 2.25 percent (December 31, 2017 – 2.25 percent) being the risk-free rate related to the liability and based on the Government of Canada long term bond rate. These obligations are expected to be incurred over the next 55 years. An inflation rate of two percent per annum (December 31, 2017 – two percent) used in the calculation of the present value of the asset retirement obligation remains unchanged.

## 7. CONVERTIBLE DEBENTURES

On May 1, 2012, Zargon completed the issuance of convertible unsecured subordinated debentures (the "debentures") for gross proceeds of \$50.00 million (net proceeds of \$47.45 million after transaction costs) at a price of \$1,000 per debenture. On May 4, 2012, Zargon completed the issuance of the over-allotment of the convertible unsecured subordinated debentures for gross proceeds of \$7.50 million (net proceeds of \$7.20 million) at a price of \$1,000 per debenture. The debentures bore interest at a rate of six percent per annum, which was payable semi-annually, in arrears, on June 30 and December 31 of each year which commenced December 31, 2012. The debentures were convertible at the holder's option into common shares of Zargon at a conversion price of \$18.80 per common share and were to mature on June 30, 2017.

After June 30, 2015, Zargon could have redeemed the debentures in whole or in part provided the common shares' weighted average trading price during a specified period prior to redemption was not less than 125 percent of the conversion price. Zargon could also have redeemed the debentures on June 30, 2017 with cash or through the issuance of Zargon common shares priced at 95 percent of the current market price of the common shares on the maturity date.

The debentures have been classified as debt, net of issuance costs with the residual value allocated to shareholders' equity. The issuance costs will be amortized over the term of the debentures and the debt portion will accrete up to the principal balance at maturity. The accretion of the convertible debentures and the interest paid are expensed on the consolidated statements of earnings/ (loss) and comprehensive income/(loss).

As of February 14, 2017, amendments to the debentures (the "amended debentures") took effect, which were more particularly described in the Company's information circular dated January 16, 2017 (the "Information Circular") and as approved by the Debentureholders at a meeting held February 14, 2017. The debentures now have an annual interest rate of eight percent effective April 1, 2017, a conversion price of \$1.25, a maturity date of December 31, 2019 and are subject to other changes as further described in the Information Circular (available on the Company's SEDAR profile at [www.sedar.com](http://www.sedar.com)). The amendments were accounted for as a modification.

On March 31, 2017, Zargon took up \$15.56 million aggregate principal amount of its six percent convertible unsecured subordinated debentures at tender prices ranging from \$890 to \$1,000 per \$1,000 principal amount of debentures, for a total cash consideration of \$14.84 million, which was equivalent to an average cost of \$954 per debenture. The redemption of the debentures was completed pursuant to the Company's previously announced redemption of up to \$19.00 million aggregate principal amount of debentures at cash prices determined by a "Dutch auction" process (the "Redemption Auction").

The amended debentures commenced trading on the Toronto Stock Exchange under the new symbol "ZAR.DB.A" at the open of markets on April 3, 2017. After giving effect to the Redemption Auction, there was approximately \$41.94 million aggregate principal amount of the amended debentures outstanding.

(\$ thousands)	September 30, 2018	December 31, 2017
Principal, beginning of year	41,941	57,500
Redemption	–	(15,559)
Principal, end of period	41,941	41,941
Debt component, beginning of year	41,461	56,671
Cash consideration	–	(14,842)
Gain on convertible debenture	–	(458)
Transaction costs	–	(505)
IFRS 9 adoption	(513)	–
Accretion of convertible debentures	349	595
Debt component, end of period	41,297	41,461
Equity component, beginning of year	3,570	3,640
Transaction costs	–	(70)
Equity component, end of period	3,570	3,570

## 8. SHARE CAPITAL

The Company is authorized to issue an unlimited number of voting common shares and 10.00 million preferred shares.

### Common Shares

(thousands)	Nine months ended September 30, 2018	
	Number of Shares	Amount (\$)
Balance, as at December 31, 2017	30,801	262,231
Share awards exercised	101	–
Share-based compensation recognized on exercise of share awards	–	504
Balance, as at September 30, 2018	30,902	262,735

## 9. REVENUE

The company derives its revenue from contacts with customers primarily through the transfer of commodities representing the following major product types:

(\$ thousands)	Nine months ended September 30,	
	2018	2017
Petroleum sales	29,891	26,367
Natural gas sales	830	2,001
Petroleum and natural gas sales	30,721	28,368

At September 30, 2018, receivables from contracts with customers, which are included in trade accounts receivable, were \$2.45 million (at September 30, 2017 – \$2.89 million).

## 10. SHARE-BASED PAYMENTS

### Stock Option Plan

On March 24, 2017, Zargon granted an aggregate of 1.34 million stock options to our directors, officers and certain employees at an exercise price of \$0.72 per share under the Plan. Of these, 0.32 million options were granted to our non-management directors, 0.54 million options were granted to our officers and the balance of 0.48 million stock options were granted to employees. One-third of the options vested on December 31, 2017, one-third will vest on December 31, 2018 and the balance will vest on December 31, 2019. Zargon uses a fair value methodology to value the stock options. The assumptions made for the stock options include a volatility factor of 64 percent, a risk free rate of one percent and a forfeiture rate of nil.

On May 30, 2017, the 2017 stock option plan was approved by a majority of the aggregate votes casted by shareholders at the 2017 Annual and Special General Meeting.

The following table summarizes information about the Company's stock options under the Stock Option Plan:

	Nine months ended September 30, 2018
	Number of Stock Options (thousands)
Outstanding, as at December 31, 2017	1,250
Stock options forfeited	(80)
Outstanding as at September 30, 2018	1,170

### Share Award Plan

Under the Share Award Plan, directors, officers, employees and other service providers (the "grantees") are granted the right to receive a defined number of shares in the future, which increases commensurately with each dividend declared by the Company after the grant date. The grantees will receive equity compensation in relation to the value of a specified number of underlying share awards. The awards vest equally over four years and expire five years after grant date. Holders may choose to exercise upon vesting or at any time thereafter, with forfeiture of any shares not exercised by the expiry date. Upon vesting, the grantees are eligible to receive a share award based on the fair value of the underlying share awards plus all notional dividends accrued since the grant date. Zargon uses a fair value methodology to value the share awards. The outstanding share awards will all vest in January 2019 and will expire in March 2020.

Due to the nature of the plan, Zargon is required to estimate the forfeiture rate upon initial calculation of fair values. The forfeiture rate is estimated at 14 percent while the interest rate and volatility is set at a historical rate as there is no exercise price. The fair value of the share award is determined on the grant date at the prior day closing price of the Company's common shares on the Toronto Stock Exchange.

The following table summarizes information about the Company's share awards under the Share Award Plan:

	Nine months ended September 30, 2018
	Number of Share Awards (thousands)
Outstanding, as at December 31, 2017	363
Share awards granted	16
Share awards exercised	(101)
Share awards forfeited	(10)
Outstanding, as at September 30, 2018	268

### Share-based Compensation

The share awards for the three and nine months ended September 30, 2018, resulted in share-based compensation of \$0.02 million (2017 – \$0.12 million) and \$0.10 million (2017 – \$0.25 million), respectively.

Compensation expense associated with share awards granted is recognized in earnings over the vesting period with a corresponding increase in contributed surplus. The exercise of share awards is recorded as an increase in common shares with a corresponding reduction in contributed surplus.

### Weighted Average Number of Total Shares

(thousands of shares)	Three Months Ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Weighted average number of common shares – basic	30,896	30,747	30,868	30,714
Weighted average number of common shares – diluted	30,903	30,747	30,887	30,714

Dilution amounts for the three and nine months ended September 30, 2018 of 0.01 million shares (2017 – nil shares) and 0.02 million shares (2017 – nil shares) were added to the weighted average number of shares outstanding during the period in the calculation of diluted per share amounts. These share additions represent the dilutive effect of share rights according to the treasury stock method.

The convertible debenture could potentially dilute basic earnings per share, but was not included in the calculation of diluted earnings per share because it is antidilutive for the three and nine months ended September 30, 2018 and 2017.

#### 11. FINANCIAL INSTRUMENTS

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates cannot be determined with precision as they are subjective in nature and involve uncertainties and matters of judgement.

The following table shows the comparison of the carrying and fair value of the company's financial instruments:

(thousands)	September 30, 2018		December 31, 2017	
	Carrying Value (\$)	Fair Value (\$)	Carrying Value (\$)	Fair Value (\$)
<b>Amortized cost:</b>				
Cash and cash equivalents	3,456	3,456	4,095	4,095
Trade and other receivables	2,833	2,833	3,888	3,888
Trade and other payables	6,571	6,571	6,362	6,362
Convertible debentures	41,297	29,355	41,461	34,496
<b>Fair value through profit and loss:</b>				
Derivative liabilities	–	–	1,151	1,151

All of the Company's risk management contracts are transacted in active markets. The Company classifies the fair value of these transactions according to the following hierarchy based on the amount of observable inputs used to value the instrument.

- Level I

Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions occur in sufficient frequency and value to provide pricing information on an ongoing basis.

- Level II

Pricing inputs are other than quoted prices in active markets included in Level I. Prices in Level II are either directly or indirectly observable as of the reporting date. Level II valuations are based on inputs, including quoted forward prices for commodities, time value and volatility factors, which can be substantially observed or corroborated in the market place.

- Level III

Valuations in this level are those with inputs for the asset or liability that are not based on observable market data.

The Company's risk management contracts have been assessed on the fair value hierarchy described above and are classified as Level II. Assessment of the significance of a particular input into the fair value measurement requires judgment and may affect the placement within the fair value hierarchy level. The Company's policy is to recognize transfers into and out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. The company does not have any financial instruments classified as Level III.

At each reporting date, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing the level of classification for each financial asset and financial liability measured or disclosed at fair value in the consolidated financial statements. Assessment of the significance of a particular input to the fair value measurement requires judgement and may affect the placement within the fair value hierarchy. During the period ended September 30, 2018, there were no transfers between levels I, II or III.

The carrying value of receivables and other liabilities approximate their fair value due to their short maturities, except for the convertible debentures which are determined using Level I inputs.

### **Financial Risk Management**

The Company is exposed to financial risks arising from its financial assets and liabilities. The financial risks include market risk (commodity prices, interest rates and foreign exchange rates), credit risk and liquidity risk.

- **Market Risk**

Market risk is the risk that the fair value of future cash flows of financial assets or liabilities will fluctuate due to movements in market prices and is comprised of the following:

- **Commodity Price Risk**

Commodity price risk is the risk that the fair value of future cash flows will fluctuate as a result in changes in commodity prices. Commodity prices for petroleum and natural gas are impacted by not only the relationship between the Canadian and United States dollar, but also world economic events that dictate the levels of supply and demand. As a means of mitigating exposure to commodity price risk volatility, the Company has entered into various derivative agreements. The use of derivative instruments is governed under formal policies and is subject to limits established by the Board of Directors. The Company's policy is to not use derivative financial instruments for speculative purposes.

Natural Gas – To partially mitigate the natural gas commodity price risk, the Company may enter into swaps, which fix the Canadian dollar AECO prices, and natural gas basis hedges.

Crude Oil – To partially mitigate the oil commodity price risk, the Company may enter into swaps, which fix the WTI NYMEX price.

- **Interest Rate Risk**

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in market interest rates. Borrowings under bank credit facilities are market rate based (variable interest rates); thus, carrying values approximate fair values.

- **Foreign Exchange Risk**

Foreign currency exchange rate risk is the risk that the fair value of future cash flows will fluctuate as a result of changes in foreign exchange rates. The underlying market prices in Canada for petroleum and natural gas are impacted by changes in the exchange rate between the Canadian and United States dollar. As Zargon operates in North America, fluctuations in the exchange rate between the US/Canadian dollar can have a significant effect on the Company's reported results. A \$0.01 change in the US to Canadian dollar exchange rate would have resulted in a \$0.21 million (September 30, 2017 - \$0.14 million) increase or decrease in net earnings for the period ended September 30, 2018. In order to mitigate the Company's exposure to foreign exchange fluctuations, the Company may enter into foreign exchange derivative agreements.

- **Credit Risk**

Credit risk is the risk that the counterparty to a financial asset will default, resulting in the Company incurring a financial loss. This credit exposure is mitigated with credit practices that limit transactions according to counterparties' credit quality. A substantial portion of the Company's accounts receivable are with customers in the oil and natural gas industry and are subject to normal industry credit risks.

The maximum credit risk exposure associated with accounts receivable and derivative assets is the total carrying value. The Company monitors these balances monthly to limit the risk associated with collection. Of Zargon's accounts receivable at September 30, 2018, approximately 90 percent (December 31, 2017 – 89 percent) was owing from two companies and Zargon anticipates full collection.

The Company's allowance for doubtful accounts at September 30, 2018 was \$0.01 million (December 31, 2017 – \$0.02 million). During 2018, the Company did not record any additional provision for non-collectible accounts receivable.

When determining whether amounts that are past due are collectible, management assesses the credit worthiness and past payment history of the counterparty, as well as the nature of the past due amount. Zargon considers all material amounts

greater than 90 days to be past due. As at September 30, 2018, \$0.01 million of accounts receivable are past due, excluding amounts described above, all of which are considered to be collectable. See Note 1(e).

- **Liquidity Risk**

Liquidity risk is the risk the Company will encounter difficulties in meeting its financial liability obligations. The Company manages its liquidity risk through funds flow and debt management.

The timing of cash outflows relating to financial liabilities are outlined in the table below:

(\$ thousands)	1 year	2–4 years	Total
Trade and other payables	6,571	–	6,571
Derivative liabilities	–	–	–
Interest on convertible debentures	3,355	846	4,201
Convertible debentures <sup>(1)</sup>	–	41,941	41,941

(1) Amount is the full face value of the convertible debenture at \$41.941 million.

### Commodity Price Sensitivities

The following summarizes the sensitivity of the fair value of the Company's risk management positions to fluctuations in commodity prices, with all other variables held constant. When assessing the potential impact of these commodity price changes, the Company believes 10 percent volatility is a reasonable long term measure.

Fluctuations of 10 percent in commodity prices could have resulted in unrealized gains or losses of nil (September 30, 2017 – \$0.60 million) for oil risk management contracts impacting net earnings for the nine months ended September 30, 2018.

### 12. DERIVATIVE CONTRACTS

The Company is a party to certain financial instruments that have fixed the price of a portion of its oil production and interest rates. The Company enters into these contracts for risk management purposes only in order to protect a portion of its future cash flows from the volatility of oil and natural gas commodity prices and interest rates. For financial risk management contracts, any unrealized gains or losses are recorded in earnings based on the fair value (mark-to-market) of the contracts at each reporting period. The unrealized gain on the consolidated statement of earnings/(loss) and comprehensive earnings/(loss) for the three and nine month periods of 2018 was \$0.54 million (2017 – \$1.06 million loss) and \$1.15 million (2017 – \$1.94 million gain), respectively. The realized gain or loss on the consolidated statement of earnings/(loss) and comprehensive earnings/(loss) for the three and nine month periods of 2018 was nil (2017 – \$0.23 million gain) and \$2.41 million loss (2017 – \$0.23 million gain), respectively.

There are currently no derivative contracts outstanding.

### 13. COMMITMENTS AND CONTINGENCIES

In the normal course of operations, Zargon executes agreements that provide for indemnification and guarantees to counterparties in transactions such as the sale of assets and operating leases.

These indemnifications and guarantees may require compensation to counterparties for costs and losses incurred as a result of various events, including breaches of representations and warranties, loss of or damages to property, environmental liabilities or as a result of litigation that may be suffered by counterparties.

Certain indemnifications can extend for an unlimited period and generally do not provide for any limit on the maximum potential amount. The nature of substantially all of the indemnifications prevents the Company from making a reasonable estimate of the maximum potential amount that might be required to pay counterparties as the agreements do not specify a maximum amount, and the amounts depend on the outcome of future contingent events, the nature and likelihood of which cannot be determined at this time.

The Company indemnifies its directors and officers against any and all claims or losses reasonably incurred in the performance of their services to the Company to the extent permitted by law. The Company has acquired and maintains liability insurance for its directors and officers. The Company is party to various legal claims associated with the ordinary conduct of business. The Company does not anticipate that these claims will have a material impact on its financial position.

The Company is committed to future minimum payments for natural gas transportation sales commitments, Alkaline Surfactant Polymer purchase commitments and operating leases for office space and office equipment. Payments required under these commitments are as follows:

(\$ thousands)	September 30, 2018
Less than one year	78
Between one and five years	104
	182

#### 14. SUBSEQUENT EVENT

On November 2, 2018 the Company entered into a financing agreement for \$3.50 million (US) term debt. These funds will be utilized for low risk oil exploitation capital projects and general corporate purposes. The terms of the loan are:

- a) The loan is secured by the Zargon's North Dakota assets.
- b) The loan bears interest at 11%.
- c) Principal repayments commence July 1, 2019 at \$0.05 million (US) per month until September 1, 2019 and on October 1, 2019 principal repayments will be \$0.08 million (US) per month until maturity at April 1, 2020 when the balance of the principal plus an original issue discount of \$0.15 million (US) is payable.
- d) The loan may be prepaid at any time, but is subject to make whole prepayment interest penalties calculated on the lesser of the remaining term of the loan or 12 months.
- e) Additional payments of 8% of incremental revenue earned (after payment of royalties) in excess of a \$63.50 (US) per barrel field price threshold, will also be made to the lender.
- f) If Zargon's North Dakota monthly production is less than 300 barrels of oil per day but exceeds 240 barrels of oil per day or if the Zargon's North Dakota properties EBITDA in a trailing 12 month period is less than \$1.75 million (US) but exceeds \$1.25 million (US), the Company is required to make an additional monthly principal repayment of \$0.08 million (US).
- g) If Zargon's North Dakota's monthly production is less than 240 barrels of oil per day or if Zargon's North Dakota properties EBITDA in a trailing 12 month period is less than \$1.25 million US, the lender may demand immediate payment of the loan, accrued interest, and any applicable make whole payment.



## BOARD OF DIRECTORS

Craig H. Hansen  
*Calgary, Alberta*

Kyle D. Kitagawa <sup>(1)</sup>  
*Chairman of the Board*  
*Calgary, Alberta*

Geoffrey C. Merritt <sup>(1)</sup>  
*Calgary, Alberta*

Jim Peplinski <sup>(2)</sup>  
*Calgary, Alberta*

Ron Wigham <sup>(1) (2)</sup>  
*Calgary, Alberta*

Grant A. Zawalsky <sup>(2)</sup>  
*Calgary, Alberta*

## OFFICERS

Craig H. Hansen  
President and Chief Executive Officer

Randolph J. Doetzel  
Vice President, Operations

Christopher M. Hustad  
Vice President, Development

William T. Cromb  
Chief Financial Officer

*(1) Audit and Reserves Committee*

*(2) Governance and Compensation Committee*

## STOCK EXCHANGE LISTING

### Toronto Stock Exchange

Common Shares  
Trading Symbol: ZAR

Convertible Debentures  
Trading Symbol: ZAR.DB.A

## TRANSFER AGENT

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## WEBSITE

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